



Improving Government Performance
for over 20 years



About Us



Who We Are

The Performance Institute (PI) is the leading expert in government performance, dedicated to advancing public value through enhanced efficiency and effectiveness in government operations. With over 25 years of experience and a team of seasoned professionals, we specialize in shaping tomorrow's smart government.

25 years
of experience

7,000+
trained professionals

70%
of our clients return
for our services

Our mission is...

To advance government performance management capabilities, driving the creation of public value.

We envision...

A world where the people benefit from a smart government.

Our Values

- ✓ Commitment to Excellence
- ✓ A Performance Mindset
- ✓ Collaboration
- ✓ Stewardship to the Public
- ✓ Responsible Innovation

A Record that Speaks for Itself



18+
Team members



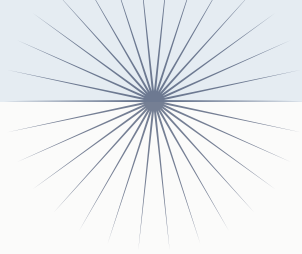
7,000+
People Trained & Certified Nationwide



20+
Partners



2,600+
Successful trainings



Our Services



Training

➤ **Certification: Become a Certified Government Performance Manager (CGPM)**

Embark on a transformative journey with the CGPM where you'll acquire the skills and tools necessary to become the foremost performance management expert in your organization.

➤ **Individual Training: Performance Management Training Programs**

Discover a world of opportunity with The Performance Institute's diverse range of training programs, carefully designed to empower both individuals and organizations in their pursuit of enhanced performance and goal achievement.

➤ **On-demand Training: Performance Management On-Demand Courses**

Explore a wealth of dynamic content, delivered by industry experts, and take control of your learning journey today. Elevate your performance, meet your goals, and stay ahead in a rapidly changing world with Performance Institute's On-Demand Training.

➤ **Group Training: Performance Management Group Training**

Our group training sessions are meticulously crafted to equip participants with the essential tools and techniques required to elevate their proficiency in performance management, measurement, and benchmarking.



Consulting: Government Performance Improvement Services

The Performance Institute is a leading provider of government consulting services to help improve performance. We can help you establish the performance support environment you need to help you and your team meet its performance objectives.



National Conferences: Government Performance Conferences

The Performance Institute offers national conferences, bringing together experts from across the country to share effective practices from their cities, counties, states, federal departments, and agencies with ideas on the latest reforms, mandates, and best management practices.

Our Methodology

At The Performance Institute, we employ a comprehensive methodology, the Performance Institute Performance Management Model, which provides a unified view of critical components of a high-performing organization:

- Organization Mission
- Enterprise Strategy
- Operational Planning
- Meaningful Performance Measures
- Performance-Based Budgeting
- Resource Alignment
- Personal Goal Planning
- Data Availability and Integrity
- Performance Reporting
- Evaluation and Analysis
- Data Decision Making

Tying all these components together is the basis for a high-performing organization. Our consultants are experts in various tools and techniques to help your organization move forward, and this unified view serves as the basis for our assessment services.

Our Clients

From local to federal government, improved performance means better governance for all. Our solutions are designed to empower leaders in public service across Federal, State, and Local agencies.



We are a Service-Disabled Veteran-Owned Small Business (SDVOSB)

The Performance Institute is led by a retired Lieutenant Commander with over 20 years of service in the United States Navy. As a SDVOSB, we are proud to bring a unique perspective and dedication to service to our work.